



Successfully Financing Your Infrastructure Projects



Are you thinking of investing in an infrastructure project but unsure of how to go about raising the necessary financing?

- What are the key sources of funding?
- What does a bankable project look like?
- What is Project Finance?
- What do lenders look for when considering lending to a project?

Hear from representatives of Clifford Capital Pte. Ltd, a specialist provider of structured finance solutions established with support from the Government of Singapore, on the key considerations in financing your firm's infrastructure project and how to position your business to raise financing successfully.

Save your complimentary seats today!

 **2 November 2021, Tuesday**

 **2.00pm -3.00pm (GMT +8)**

 **ZOOM Webinar.**
Register [here](#)

 **Complimentary**

 globalconnect@sbf.org.sg

Knowledge partner:

CLIFFORD CAPITAL 

Programme

Time	Agenda	Speaker
2.00 – 2.05 pm	Welcome remarks and introduction	Singapore Business Federation
2.05 – 2.30 pm	<p>Successfully financing overseas infrastructure projects</p> <ul style="list-style-type: none"> • Key considerations and sources in financing overseas infrastructure projects • How to position your business to raise financing successfully • Key features to increase your project's bankability 	<p>Mr Kai Ngian Co-Head Origination & Structuring, Infrastructure, Clifford Capital</p>
2.20 – 2.40 pm	<p>Introduction to GlobalConnect@SBF Initiative and how SBF provides assistance and advisories to SMEs looking to go global</p>	<p>Mr Darius Lim Assistant Chief Executive Officer, Global Group, Singapore Business Federation</p>
2.40 – 3.00 pm	<p>Fireside Chat: Securing infrastructure financing for SMEs</p>	<p>Mr Darius Lim Assistant Chief Executive Officer, Global Group, Singapore Business Federation</p> <p>Mr Kai Ngian Co-Head Origination & Structuring, Infrastructure Clifford Capital</p>
3.00 pm	End of webinar	

Background of Clifford Capital Pte. Ltd.

Clifford Capital is a specialist provider of structured finance solutions established with support from the Government of Singapore to help Singapore companies and companies with a nexus to Singapore to grow internationally and capture new business in the global market place. Clifford Capital offers competitive and bespoke project finance, asset-backed and other structured debt financing solutions for eligible Singapore-based companies in support of their overseas investments or exports in the infrastructure, offshore marine and shipping sectors. Since its inception in 2012, the company has committed over US\$3 billion to various projects around the world including Asia, the Middle East, Africa, Europe, Central and South America.

Speakers' Profiles

Mr Kai Ngian

Co-Head, Origination & Structuring, Infrastructure, Clifford Capital



Kai jointly leads client coverage, and deal origination, structuring and execution for Clifford Capital with a focus on the infrastructure sector. He has over 12 years' experience in project and structured finance, with roles at Mizuho Bank, DBS and Singapore Power. During this time, Kai led financial advisory and lending transactions for a wide range of projects covering power (conventional and renewables), natural resources (oil and gas, LNG) and infrastructure. Kai holds an MBA from the University of Cambridge, as well as a Master of Business Law from the University of Sydney.

Mr Darius Lim

Asst. Chief Executive Officer (Global Group), Singapore Business Federation



Darius helms SBF's Global Group, building a healthy ecosystem of worldwide partners that supports Singapore companies to go global, whether it is in the immediate region of Southeast Asia, or to other regions in the developed, emerging, and frontier markets. Also, leading SBF in its international relations, Darius provides a critical interface between businesses and governments, practice and policy. He furthermore champions free trade and investment opportunities with a team of FTA specialists.

Darius's career spanned across both commercial and public sectors in strategic relations and market development, planning and operations, government affairs and communications. Prior to SBF, he has worked in Pavilion Energy, Ministry of Law, Ministry of Defense, and the Singapore Armed Forces.

Darius graduated from the London School of Economics and Political Science with a Bachelor of Science in Economics and International Relations (Hons). He also holds a Master of Business Administration (Nanyang Fellows) from the Nanyang Technological University. Darius also attended the International Advanced Management Programme, Massachusetts Institute of Technology (Sloan School of Management), USA.